# **Sage 300 ERP Newsletter**

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# INTRODUCING SAGE INVENTORY ADVISOR

We recently saw the introduction of **Sage Inventory Advisor** - affordable cloud-based software that's helping companies reduce excess inventory and working capital while eliminating stockouts. Let's take a closer look at this new and unique add-on solution for your Sage 300 ERP system.

#### What is Sage Inventory Advisor?

Sage Inventory Advisor is a web-based application that connects to your Sage 300 ERP system, crunches the numbers, and delivers a real-time health-check on your inventory. Leveraging the power of a sophisticated forecast engine, it delivers data and insight that helps determine the optimal investment required to achieve target fill rates.

## **Decision-Making Tools and Monitoring**

The graphical, web-based dashboard displays key performance indicators (KPIs) so you can quickly identify problem SKUs and then drill into the underlying data for deeper insight. Sage Inventory

Advisor will also monitor inventory status and provide early warning for critical items such as inventory out of stock, or near out of stock, as well as excess and surplus orders.

You also benefit from features like supplier performance tracking, order scheduling so you know when and what to order, and order management to review and amend existing orders.

### The Business Benefits

Benefits of Sage Inventory Advisor include:

- Reduce excess inventory and carrying costs
- Free up cash that's tied up in inventory
- Improve fill rates and eliminate stock-outs
- Reduce time spent crunching numbers and forecasting
- Cloud-based software that's up and running in just a few hours with no hardware installation

# **Complements Your Sage 300 ERP System**

It's important to note that Sage Inventory Advisor does not replace your existing inventory module which is used to manage day-to-day inventory transactions. Instead, it *complements* your existing functionality, adding advanced forecasting and planning features that work hand-in-hand with the supplier, inventory, sales, and purchasing information in your Sage 300 ERP database.



Sage Inventory Advisor is offered as a monthly subscription service with the monthly rate determined by the number of SKU Locations. **Contact us if you'd like to learn more**.





# **Introducing the New Sage Mobile Apps**

Sage recently unveiled 3 new mobile apps designed to help businesses improve customer service and cash flow. These new cloud-based solutions are affordable, easy-to-implement, and integrate directly with your Sage 300 ERP system. Let's take a closer look.

#### **Sage Mobile Sales**

This native iPad app provides your sales team with the information they need to close a sale at the customer site. **Sage Mobile Sales** enables you to process quotes and orders, take payments, and collect signatures while out in the field.

What's more, it automatically links to your Sage 300 ERP system so you can:

- Access real-time information about inventory availability
- Review the catalog or recent orders with your customer
- View/Edit customer information on your iPad
- Enter orders and accept immediate payment onsite

#### **Sage Mobile Service**

With Sage Mobile Service, field technicians can use an iPhone to schedule work, optimize routes, access customer information (such as customer service histories, work orders and approved estimates), take before and after photos, and even accept payments - all while onsite. With this new app, you can also:

- Email estimates and receipts so everyone stays informed
- Modify work orders for *actual* hours & work performed
- Get customer signoff onsite
- Access Sage 300 ERP information on the fly
- Get paid faster and increase cash flow

Sage Mobile Service was designed to improve customer service levels and the efficiency of your field technicians to help businesses gain more referrals and repeat business.



Close more sales, improve customer service in the field, and get paid faster with new Sage Mobile Apps.

#### Sage Billing and Payment

Sage Billing and Payment makes it easier for customers to do business with you. This new subscription-based app allows you to choose your customers' preferred method of invoice delivery (paper or electronic) and then easily process electronic payments - which reduces paper costs, saves time, shortens the A/R cycle, and gets you paid faster. Electronic payments can be processed by credit card or ACH.

Sage Billing and Payment also provides your customers with a 24/7 web portal so they can manage their accounts and make payments online and on their own time. You also get an online dashboard with the ability to quickly re-send outstanding invoices and view invoice delivery history.

# Sage Data Cloud - The Best of Both Worlds

All these new Sage Mobile Apps are connected through the Sage Data Cloud which is hosted in Microsoft Azure and connects to your Sage 300 ERP system. Sage Data Cloud is the glue that connects your on-premise ERP software with a world of cloud applications without the need for added web servers or any other special hardware.



<u>Contact us</u> with your questions or to learn more about the new Sage Mobile Apps.

Technology Integrators 7101 Northland Circle Suite 206 The Triad Minneapolis, MN 55428 (763) 971-4800



Info@Technology-Integrators.com

www.Technology-Integrators.com